



Job Title:	Account Manager	Job Category:	Operations
Department/Group:	Sales Department	Job Code/ Req#:	RM24/003
Location:	Bangalore	Travel Required:	No
Level/Salary Range:	4,98,000 CTC	Position Type:	Full Time
HR Contact:	M Charith Dev	Date posted:	23/08/2021
Will Train Applicant(s):	Experienced	Posting Expires:	31/08/2021
External posting URL:			
Internal posting URL:			
Applications Accepted By:			
Fax or E-mail: +91 8088770991 or chethan@shopemet.com Subject Line: Attention: 10 Positions Opened.		Mail: SHOPEMET NETWORKS PVT LTD No 1755, 3rd Cross Rd, Kengeri Satellite Town, Bengaluru, Karnataka 560060.	
Job Description			
Description <p>We are searching for a new account manager to join our team who is interested Business development and partner acquisitions.</p> <p>To be a great fit for this role you should have a consistent work history and previous experience as a business development manager or as an partner acquisitions. A passion for customer service and sales is also a plus.</p> Roles & Responsibilities <ul style="list-style-type: none"> • Ensuring company policies are followed. • Train the Clients on the Software Usage. • Resolving customer issues to their overall satisfaction. • Providing Solutions to sell Vendor products. • Interacts with Industrial Relationship Officer to clear the Vendor Stocks. • Keep Track on Vendor Stocks. • Overseeing retail inventory. • Assisting Vendors for their supplies • Organizing sales of vendor product. • Taking disciplinary action when necessary. • Ensuring a consistent standard of Vendor Relationship Services. • Motivating vendors. • Maintaining stores to standards, including stocking and cleaning. • Completing tasks assigned by the Zonal manager accurately and efficiently. 			

SHOPEMET NETWORKS PVT LTD

Regd Office – Plot no 179, 2nd Floor, C D Street, Mysore road, Bangalore – 560002
 Unit Office – No 1755, SVS Complex, 2nd Main, 3rd Cross, Kengeri Satellite Town, Bangalore – 560060
 E: shopemet@gmail.com | W: www.shopemet.com



Qualifications for Market Research.

- High school or equivalent education level.
- Stable work history.
- Must be self-motivated and possess the desire for self-development.
- Have the ability to work autonomously when required.
- Be a team player.
- Be dedicated to customer satisfaction and a great customer experience.
- Experience as Partner Acquisition.

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Basic Salary: Rs 16423/-

Dearness Allowances: Rs 877.20

Performance Incentives: Rs 24,000/- (Manage an Average of 2 Empanelment per day)

Attendance Incentives: Rs 200/-

Total Salary: 41,500/-

Created By:	M Chethan Dev (Dy. Director)	Date:	23/08/2021
Reviewed By:	Charith Dev (President)	Date:	
Approved By:	Mohammed Aqeeb	Date/Time:	

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